



## OUR

**ROOTS** The story of EMKA Oil began almost a century ago. Originally founded in 1940 as "Morschheuser Farben und Öle", our company has continuously evolved over the years. In 1988, the company merged with EKinol to become "MK - Schmiertechnik". In 1992, the company finally came to be as it is known today: EMKA Schmiertechnik GmbH. Since then, we have been recognised as a leading manufacturer of premium lubricants and innovative solutions that are renowned for their quality and reliability.

**OUR GROWTH** After modest beginnings, our company has experienced steady growth. Located in the heart of Europe from the start, we moved our operational headquarters to one of Germany's most innovative regions in 2007. Our 30-year anniversary marked the crucial transition from a classic mineral oil retailer to a renowned lubricant manufacturer under the brand EMKA.



Rüdiger Fischer

Volker Kilthau



**OUR PROMISE** EMKA stands for technical perfection and precision. This promise is reflected in each of our products, which are manufactured according to the most stringent quality controls. To ensure that the highest standards are met, we rely on production processes that take place mainly in Germany.

We obtain our base oils from within Europe, ensuring a consistent quality and short lead times. Production in Germany and the EU is particularly important in view of the challenges posed by a globalised supply chain and the difficult situation in raw material procurement.

# RELIABILITY IN EVERY SITUATION Even in difficult

times, our customers can depend on consistent quality from EMKA. Our production processes are designed to meet the high demands and expectations of our customers at all times. Reliability of supply and adherence to short lead times are our top priorities. With EMKA you can rely on quality developed and produced in Germany – a promise you can count on.

Quality and trust are the focus of all business relationships on site in South West Germany, nationwide and internationally.

Volker Kilthau





At EMKA, we firmly believe that reliability and quality create the basis for trust and long-term relationships. Therefore, in all our business segments, we strive to set the highest standards and always offer our customers the best solutions.



**EMKA** is an owner-managed company that prioritises personal responsibility and employee satisfaction. Under the management of Volker Kilthau, son of founder Heinrich Kilthau, and Rüdiger Fischer, the company is run with a clear focus on quality and trust. Our focus on environmental sustainability is increasing with specially developed product lines and concepts such as GREENLINE and THE GREEN PACT. And our commitment to the health and well-being of our employees is reflected in expanded health programmes that have a positive impact on our business culture:

**C**A healthy body means a healthy mind.

WEARE a leading company in the field of lubricant optimisation, providing customers with innovative solutions for improving efficiency. Our aim is to reduce product usage by optimising lubricant quality without compromising performance. Thanks to our advanced technologies and our extensive expertise, our customers often only need two lubricants where others would use ten. This not only simplifies product management, but also significantly increases operational efficiency.

We have the highest quality standards - especially of ourselves!

This guiding principle from Rüdiger Fischer, one of the leadingfigures at EMKA, emphasises our commitment to excellence in every aspect of our business.

# OUR CUSTOMERS



# OUR CUSTOMER BASE is widely varied and includes

industrial customers, auto parts wholesalers, authorised dealers and purchasing cooperatives. We maintain our business relationships with reliability and high quality, which forms the foundation for trust and long-term partnerships. Our commitment is not limited to South West Germany – we are active throughout Germany and internationally.

## INNOVATIVE SOLUTIONS

**SOLUTIONS** At EMKA, we firmly believe that reliability and quality are the basis for trust and long-term relationships. Therefore, in all our business segments, we strive to set the highest standards and always offer our customers the best solutions.

# ADVANTAGES FOR OUR CUSTOMERS Our customers benefit from a

range of innovative systems and services developed specifically to meet their needs in the best way possible:

- BFL concept: a tailored solution for lubricant optimization in the construction, forestry and agriculture sectors.
- Tank loan system: flexible and efficient solutions for the storage of lubricants and uninterrupted replenishment via telemetry.
- Environmental systems: sustainable approaches that place emphasis on environmental protection, so that proper disposal is ensured.
- ATF transmission flush system: a modern system for maintaining and cleaning transmissions.

We also help our customers with conversions or start-ups through comprehensive consultancy services and financing programmes.

## **TEAMWORK**

# OUR EXPERIENCED TEAM is made up of highly

qualified specialists and people who are passionate about their jobs. We value teamwork and agile methodology to deliver the best possible solutions to our customers. We are constantly growing. If you are interested in a new challenge, please get in touch with us!





THE GREEN PACT is a newly introduced comprehensive service for our customers, managed by Henning Demke. It provides environmental consulting and disposal solutions, while allowing the customer to retain full control.

The main benefit for customers, though, is the all-round support, which ensures a reduced workload and directs attention back to the actual core competencies of the partner company with complete legal certainty.

In addition to ongoing general consulting, EMKA takes over official



correspondence in the environmental sector, offers cost-effective and practical training, handles complex marketing tasks, and conducts a complete inventory at the partner company. Constant oversight and control of disposal costs through continuous waste accounting are ensured at all times. The underlying accounting of this service also serves as official proof of proper disposal.





#### **GREENLINE**

Explaining complex topics in a practical way for the benefit of the environment and the customer.

Creating transparency while building bridges: making sure this happens is my calling.

Henning Demke

#### **IN LINE**

WITH THE GREEN PACT, EMKA offers the Greenline series: environmentally friendly lubricants, greases and hydraulic oils that are quickly biodegradable and high-performance.

Our hydraulic oils, transmission oils, chainsaw oils, greases, separating agents and special fuels ensure a long service life for vehicles and equipment.

We are setting new standards in lubricant technology with innovative, versatile and fuel-efficient solutions.

We protect the environment and the machine park, and get the best efficiency out of lubrication systems. From the garden to use in a professional environment.







#### **OE APPROVALS**

EMKA oils contain original manufacturer additives and have the necessary approvals to ensure maximum performance and compatibility.

#### **INNOVATION**

Thanks to innovative additive technology, our lubricants produce an outstanding effect, reduce oil and fuel consumption and improve start performance.

#### **PORTFOLIO**

From engine and transmission oils, to industrial lubricants and special products such as grease, EMKA covers all your needs for cars, construction and utility vehicles and all industrial applications.



High-performance lubricants for engines and transmissions can considerably increase performance and service life.

- ENGINE OILS
- GEAR, AXLE & TRANSMISSION OILS
- Advantages for you:

OE additives & OE approvals Manufacturer, not bottler Made in Germany

Extraordinary, modern design
All container sizes, from 1L to tank volumes
Complete workshop system, from the tank
system to the oil cabinet.

The right engine oil for every vehicle/model

Very good transmission oils

(standard and automatic)

Oil guide

High quality

- GREENLINE
- HYDRAULIC OILS
- LUBRICATION GREASE
- SPECIAL FUEL
- CHAINSAW OILS
- WINTER PRODUCTS
- MAINTENANCE PRODUCTS
- ADBLUE®
- ADDITIVES
- CLEANER & ABSORBANTS
- AND MANY OTHER PRODUCTS



# **READY TO ABSORB** is a modified, organically synthesized collagen fiber - free of microplastics and fully biodegradable. The material works instantly, permanently binding spilled substances within seconds and locking in toxic odors. It absorbs up to eight times its own weight, is non-flammable and non-explosive, dust-free, and easy to handle. Floats on water - ideal for oil. Approved by DEKRA, MPA, and the Hygiene Institute. After use in water: TOC only 1% (99% water quality).

Rapid absorption, sustainable solution.



#### **HIGH-PERFORMANCE** ADDITIVES give your engine what it de-

serves: maximum power, smooth operation, and optimal protection - from the tank to the exhaust.

They deeply clean the fuel system, keep components free from deposits, and protect valuable technology from wear. For you, this means: noticeably more performance, lower fuel consumption, longer service life, and the good feeling of driving efficiently and in an environmentally friendly way - whether in a car, truck, or your machine.

#### **ADDITIVES**

Cleans. Protects. Saves money.

















- Valve and Injector Cleaner
- Fuel System Clean Plus
- CAT and Lambda Sensor Cleaner
- Octane Booster
- FGDI Injector Cleaner

## **DIESEL SYSTEM**

- Diesel System Cleaner
- Diesel Injector Cleaner
- DPF Purifier





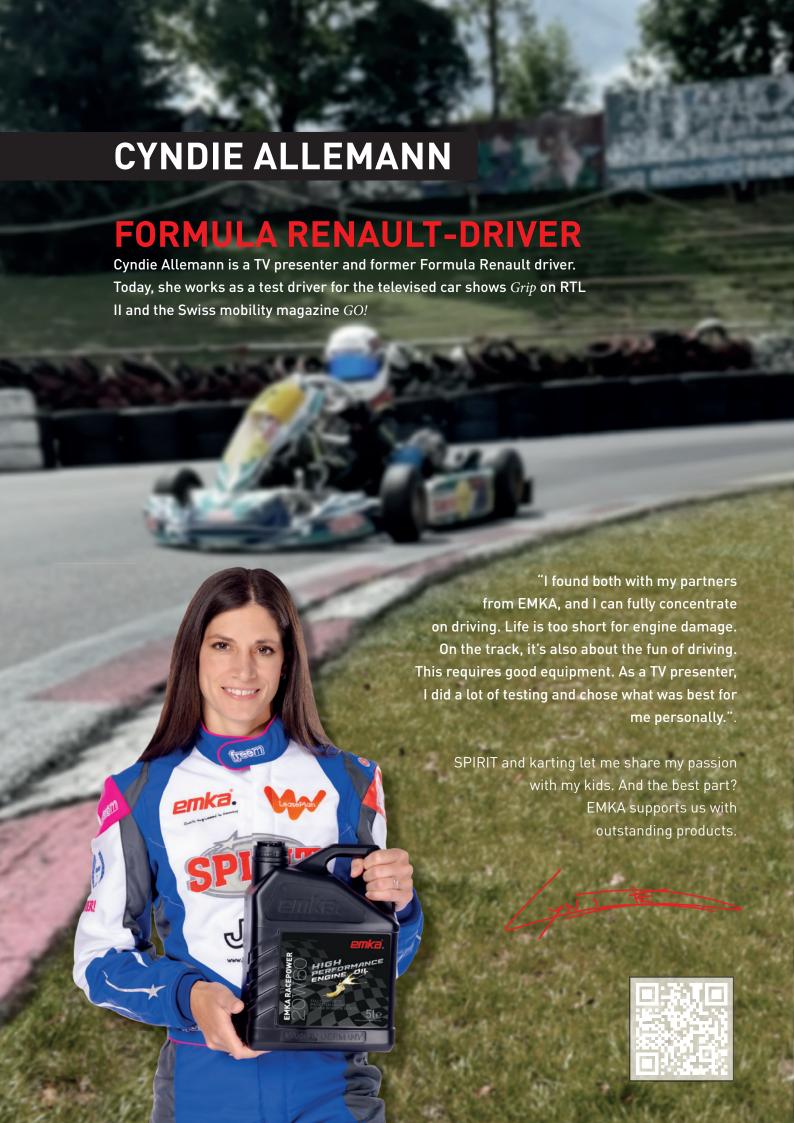
#### **COOLING SYSTEM**

- Cooling System Cleaner
- Cooling System Sealant



#### OIL SYSTEM AND DIRECT INJECTION

- GDI Injection Cleaner
- Oil System Cleaner





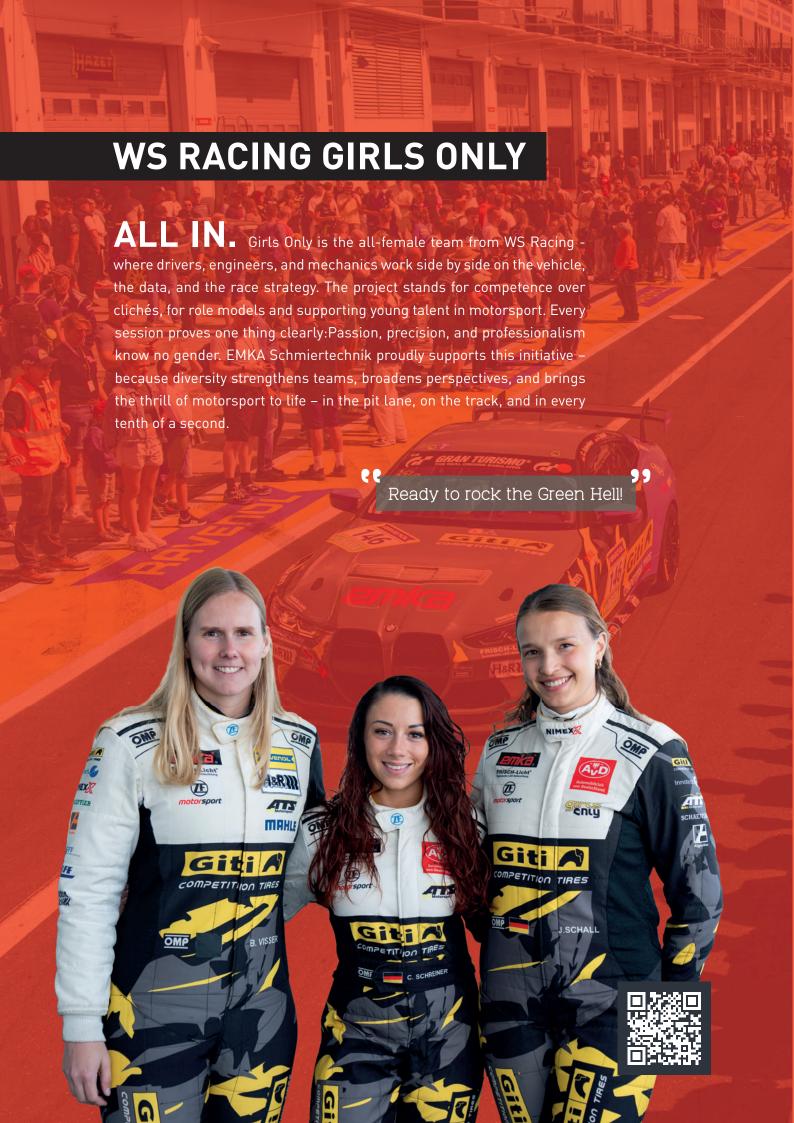




### THE MERLINS are a professional top-level basket-

ball club and rank among the top 20 teams in Germany. Founded in 1986 from a student school project, the Merlins have a truly unique origin story. In recent years, the club has enjoyed major sporting success, including participation in international competitions and finishing as runner-up in the national cup. Despite ongoing professionalization, the HAKRO Merlins Crailsheim are still defined by a strong sense of family and community among players, staff, and supporters alike.





#### **WS RACING**

#### **MOTORSPORT EXPERTISE**

Motorsport is the ultimate stress test for technology. At the Nürburgring the legendary "Green Hell" - precision, durability, and flawless execution are what determine success. This is where our partner WS Racing feels at home: a racing team driven by data, discipline, and team spirit - from setup to pit stop. It's a culture of detail and dedication that aligns perfectly with EMKA Schmiertechnik: reliable products, clear processes, measurable performance. Together, we demonstrate what's possible when people, materials, and methods work in harmony - on a track that forgives nothing and rewards everything that truly works.

- 38 years of experience
- 97 podium finishes
- 78 races per year
- Over 250.000 racing kilometers and counting



## **ADDED VALUE**

EMKA delivers top quality at predictable prices while creating real added value and building reliable and profitable partnerships.

We are not satisfied until our customers are.



Our dealers enter into agreements with both EMKA and their customers. This allows direct purchases to be made through the dealers.



Customers are provided with rental tanks with level telemetry at no extra cost if their annual requirement of a product exceeds 2,000 litres.



Customers can monitor the tank level via an app. When the level falls below 200 litres, refilling takes place automatically to prevent empty tanks.

## FOR OUR PARTNERS

We always come up with ways to promote good cooperation.



Our **Oil finder** provides optimal support to help you choose the right oil for every vehicle. In addition, our field staff provides technical consultation on site and training courses that cater to the specific needs of our customers.



EMKA also offers the possibility of a partnership in the scope of "THE GREEN PACT": an all-inclusive package regarding disposal and environmental management.



Customers select products from our EMKA range, which are placed in our workshop cabinets.

## CHECK IT OUT



**AUTOMOTIVE** 



**GREENLINE** 



**ATF CONCEPT** 



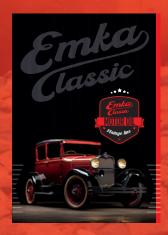
**HEAVY DUTY** 



**BIKES & QUADS** 



**INDUSTRY** 



**EMKA CLASSIC** 



**ADDITIVES** 





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